

FULL-TIME MINNESOTA INSURANCE AGENT

Farmers Union Agency is a rapidly growing independent insurance agency seeking competitive, independent problem solvers who love a fast-paced, professional, team-oriented work environment. Our ideal candidate is a competitive, take-charge person with integrity who thrives on challenge and interaction with people to take on the position of licensed insurance agent in Minnesota. An experienced insurance background or someone with B2B sales experience is preferable, but we will train you if necessary. We provide a competitive compensation and benefits package, so if you are not afraid to be rewarded for your leadership and initiative, please submit your application below.

Responsibilities:

- Prospect new clients
- Present and sell insurance policies to new and existing clients
- Develop and calculate suitable plans based on clients' needs
- Resolve client inquiries and complaints
- Expand business reach through networking techniques
- Comply with insurance standards and regulations

Qualifications:

- Previous experience in insurance, B2B sales, customer service, or other related fields
- Ability to build rapport with clients
- Strong negotiation skills
- Excellent written and verbal communication skills
- Ability to prioritize and multitask
- Uncommon work ethic

Other:

- Unlimited income potential, Independent working environment
- One-on-one training
- Recognition, incentive programs, and more!

Apply by reaching out to Farmers Union Agency today!

info@fuainsurance.com

(800) 229-1064