

INDEPENDANT INSURANCE AGENT - DULUTH, MN

We are seeking a motivated Independent Insurance Agent in Duluth Minnesota to join our team. This is not a high-volume hiring role; we are intentionally selective and focused on individuals with a strong background in insurance, sales, Ag-related business, or B2B development.

This role is designed for professionals who want to build, grow, and maintain a quality book of business while operating with a high degree of independence and support.

Key Responsibilities

- * Develop and manage a portfolio of personal, farm, and commercial insurance clients
- * Prospect and generate new business through referrals, networking, and community engagement
- * Conduct client needs assessments and provide tailored insurance solutions
- * Build and maintain long-term client relationships through consistent, high-quality service
- * Collaborate with carriers and internal resources to deliver competitive coverage options
- * Maintain compliance with licensing and regulatory requirements

Qualifications

- * Prior experience in insurance, sales, or Farm/B2B business development preferred
- * Active insurance license (or willingness to obtain within a specified timeframe)
- * Strong interpersonal and relationship-building skills
- * Self-starter with an entrepreneurial mindset
- * Proven ability to generate business, manage clients, and drive results

Compensation & Benefits

- * Base compensation plus commission structure
- * Additional performance-based incentives and bonuses
- * Highly competitive earning potential aligned with production and growth
- * Access to a broad carrier network and product portfolio
- * Operational, service, and marketing support

Growth & Transition Opportunity

We are focused on long-term, strategic growth and are open to the right opportunities to expand our footprint. This includes working with experienced agents or current agency owners who may be considering a transition.

For the right individual, this can create an opportunity to:

- * Move from employee to ownership while maintaining involvement in client relationships
- * Continue producing with the support of an established and growing organization
- * Transition your Agency with continuity and long-term stability for clients and business relationships

We are flexible in how we structure these opportunities and are open to conversations that align with both individual goals and long-term agency growth.

Apply by contacting FUA today! | info@fuainsurance.com | (800) 229-1064