

## MANAGING DIRECTOR | CENTRAL MINNESOTA

Are you an experienced insurance leader with a vision for growth? FUA is offering a rare opportunity for a Managing Director to spearhead our expansion across Greater Minnesota where you'll have the opportunity to develop talent, lead high-production teams, establish and supervise satellite offices in a region that has unlimited potential. We are seeking a licensed and experienced leader in Commercial and/or Farm Property & Casualty Insurance sales and sales management.

\*Experience in other insurance is also a plus, but not required.

### **Responsibilities**

- Lead the charge in building and scaling our greater Minnesota presence
- Lead recruitment, development, and inspire a team of producers while driving substantial growth in the region
- Actively engage with clients and lead by example with your own production

### **Qualifications**

- 5+ years of experience in the insurance industry.
- Proven leadership experience (3+ years) in building and leading teams.
- Minimum licenses: Property & Casualty and Life and Health Licensed
- A passion for developing and helping agents start and grow their business while taking care of their clients.
- Visionary mindset to recruit and develop 1-2 producers annually with our FUA based Network Office support and guidance.
- Ability to grow and establish satellite offices

### **Compensation**

- Compensation ranges from \$125,000 to \$200,000, based on experience and performance

### **What We Offer**

- Competitive compensation with unlimited commission potential
- Health, dental, vision, life, and LTD insurance
- 401(k) with employer match
- Bonus based on performance
- Flexible Schedule
- Paid time off and holidays
- Supportive, collaborative work environment
- Opportunities for growth, training, and leadership in shaping agency operations

Apply by contacting FUA today! | [info@fuainsurance.com](mailto:info@fuainsurance.com) | (800) 229-1064